

## Silke Thompson, MBA, PCC

Professional certified coach of the International Coach Federation (ICF - PCC) and trainer; business development, sales and assessment expert with management experience in multinational companies and as an expatriate in France and the USA.

Languages: **German – English - French**

FOCUS: **Let's turn your ideas and concepts into results!**



### EXPERIENCE - TRAINING & COACHING

- Entrepreneur Crossculturalcoaching: trainer & coach for business development, sales, performance management, efficiency & results in collaboration of product development – production - marketing & sales departments, performance team coaching, intercultural & virtual leadership (since 2004)
- Official mentor for coaches seeking an ICF coach certification, national & international, development and successful delivery of virtual group mentoring programs (since 2013)
- Coach and Market Field Mentor, coaching Ford Dealers and their staff within the frame of the Ford Consumer Experience Movement to enhance their leadership, employee and customer engagement (since 2016)
- Assessment centers with students of leading (international no 1 ranking) management programs of a Swiss University (since 2012)
- International trainer development and –certification in „Brand Ambassadorship, Professional Skills & Performance“ for a premium German car manufacturer, through observation, training & assessment, worldwide (2012)
- Founder & leader of the virtual education program of the International Coach Federation Chapter Germany (since 2011 ) & ICF Chapter Host Munich (2010 - 2012)
- Faculty member of Coach U: worldwide leading provider of virtual coach training programs

### EXPERIENCE - BUSINESS & SALES

- Coach & Market Field Mentor – Ford Consumer Experience Movement – Business Development Coaching – Customer Experience, Leadership, Team Performance (since 2016)
- German ReciproCoach coordinator - virtual platform for continuous professional development coaches - Start Up and running of German branch, marketing, sales, virtual program development and operations for peer coaching, mentoring and supervision (since 2010 )
- ICF Germany board member – responsible for marketing & PR (2012 - 2014 )
- Thompson & Thompson GbR co-owner - business management consultancy und sales agency – product development and sales for international textile suppliers exporting worldwide (2001 – 2014)
- Director NET EXPAT Germany - Consulting, Coaching, Assessment for expats, worldwide - building up of German branch, strategy, sales, team lead, performance management (2004 – 2010)
- Burlington Industries USA - product development manager international – textile industry (1995 – 2001)
- Kenco Industries, New York – textile designer/merchandise manager - textile industry (1992 – 1995)

### EDUCATION & CONTINUOUS DEVELOPMENT

2015 Coach U: train the trainer: development and running of virtual trainings  
2014 PCC, Professional Certified Coach der ICF (International Coach Federation; 2009 ACC certified)  
2012 Measuring the ROI of Coaching – Bloom Coaching, Lisa Edwards, author of “Measuring the success of coaching”  
2011 Group Coaching - Jennifer Britton, Potentials Realized, author of “Effective Group Coaching”  
2010 Advanced Corporate Coach U Graduate  
2000 MBA: International Management (SUMMA CUM LAUDE) European University, München & Genf  
1991 Master: Marketing & Business in Textile, Apparel & Haute Couture Institut Français de la Mode, Paris  
1990 Fashion Designer: ESMOD, Paris

### CUSTOMER PROFILE

- Industries: chemical-, textile-, automotive-, and airline, finance- and insurance services, telecommunications, consultancies
- Leaders and leaders to be / managers in sales, business- and product development, innovation, change manager, international executive and management teams,
- Master students
- Trainer und professional coaches
- Extract of client list: AUDI, BASF, BMW, Boehringer Ingelheim, Carpe Viam, Coach U, DEKRA, Ford, Lufthansa, Munich Re, NETEXPAT, PWC, Roche, University of St. Gallen, Voith, Volkswagen Group, Wacker Chemie.